ANNUAL REPORT & ROI
2017 United Way of Elkhart County
When people **LIVE UNITED**, amazing things happen.

When an Amish family needs a barn to support their family, the Amish community comes together for a barn raising. Men, women and children join forces to build a barn in **one** day. For people outside the Amish community, constructing a barn takes 6-12 weeks. Working together, the Amish accomplish something remarkable.

When we **LIVE UNITED**, giving, advocating and volunteering, we achieve great things in our community. Children have access to quality early education programs, people facing crises are helped, and families living on the financial edge are moved to greater financial stability. **LIVING UNITED**, lives are dramatically changed.

United Way fights for the health, education and financial stability of every person in our community. We win by **LIVING UNITED**. By forging unlikely partnerships... By finding new solutions to old problems... By mobilizing the best resources... By inspiring individuals to be philanthropists.

We are stronger together.
Together we are building a better community.

If you are one of United Ways’ donors or volunteers, **THANK YOU** for your part in changing lives. If you are not involved, please join us in our fight for the health, education and financial stability of every person in our community. Together we fight. Together we win.

**GOD BLESS,**

**BILL RIETH – PRESIDENT/CEO**
UNITED WAY Fights
For the **HEALTH**, **EDUCATION**
and **FINANCIAL STABILITY** of
**EVERY PERSON**
in Our Community.
FOR EVERY $5 INVESTED, YOU ACHIEVE ONE OF THE FOLLOWING:

15

Children get ready for kindergarten, read at their grade level, and have necessary homework assistance

10

Families are provided with a path to greater financial stability through job skills development, financial coaching, and home ownership

$190

In essential medications supplied to working families

$35

In emergency assistance furnished to families in need
1 out of 4 people in our community are impacted because of your investment.

50,361 lives changed.

24,339 kids helped

16,411 people moved toward financial stability

$4,000,000+ in prescription drug assistance

14,580 individuals received emergency assistance

* Numbers of people served exceed 50,361 due to people receiving services in more than one category.
TOP 100 CORPORATE FRIENDS

1. Keystone RV Company
2. NIBCO
3. Heartland
4. Elkhart General Hospital
5. LaSalle Bristol
6. Goshen Health
7. Utilimaster
8. Thor Industries
9. Skyline
10. Smoker Craft Incorporated
<table>
<thead>
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<th>RANK</th>
<th>COMPANY</th>
<th>RANK</th>
<th>COMPANY</th>
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<tr>
<td>11</td>
<td>United Parcel Service</td>
<td>25</td>
<td>Mid-City Supply Co., Inc.</td>
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<td>12</td>
<td>Supreme Corporation</td>
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<td>Crowe Horwath, LLP</td>
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<td>Norfolk Southern</td>
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<td>Gulf Stream Coach</td>
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<td>Troyer Foods, Inc.</td>
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<td>Earthway Products, Inc.</td>
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<td>Goshen College</td>
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<td>Jayco, Inc.</td>
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<td>Crane Composites</td>
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<td>22</td>
<td>Welch Packaging Group, Inc.</td>
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<td>United Way of Elkhart County</td>
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<td>Elkhart Community Schools</td>
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<td>Meijer Inc.</td>
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<td>24</td>
<td>Godfrey Marine</td>
<td>38</td>
<td>Teachers Credit Union</td>
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<td>39</td>
<td>Yoder, Ainlay, Ulmer &amp; Buckingham</td>
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<td>Bill Deputy Foundation</td>
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<td>40</td>
<td>Fairmont Homes</td>
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<td>Kruggel, Lawton &amp; Company, LLC</td>
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<td>41</td>
<td>First State Bank</td>
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<td>42</td>
<td>DJ Construction Co., Inc.</td>
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<td>Green Stream Company</td>
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<td>Concord Community Schools</td>
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<td>TCB Enterprises, LLC</td>
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<td>Menno Travel Service</td>
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<td>D&amp;W, Inc.</td>
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<td>Heart City Health Center</td>
<td>61</td>
<td>LaCasa, Inc.</td>
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<td>46</td>
<td>Hawkins Water Tech, Inc.</td>
<td>62</td>
<td>Dec-O-Art</td>
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<td>47</td>
<td>Everence Services, LLC</td>
<td>63</td>
<td>ADEC, Inc.</td>
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<td>ASA Electronics, LLC</td>
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<td>Goshen Stamping, LLC</td>
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<td>Geocel/Sherwin Williams</td>
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<td>50</td>
<td>Insight Accounting Group</td>
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<td>Dairy Farmers of America</td>
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<td>Satellite Industries, Inc.</td>
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<td>Indiana Michigan Power</td>
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<td>Campbell &amp; Fetter Bank</td>
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<td>54</td>
<td>Quality Drive-Away</td>
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<td>Greater Elkhart Chamber of Commerce</td>
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<td>71</td>
<td>Cornerstone CPA Group</td>
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<td>Nappanee Public Library</td>
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<td>72</td>
<td>Child and Parent Services</td>
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<td>Target, Inc. #1446</td>
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<td>Centier Bank</td>
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<td>Jamil Packaging Corporation</td>
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<td>Elkhart County Government</td>
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<td>Leader Legacy, Inc.</td>
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<td>75</td>
<td>Boys &amp; Girls Clubs of Elkhart County</td>
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<td>Horizon Bank</td>
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<td>76</td>
<td>Warrick &amp; Boyn, LLP</td>
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<td>Monogram Comfort Foods</td>
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<td>Lithotone, Inc.</td>
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<td>BDP International</td>
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<td>Barnes &amp; Thornburg</td>
<td>93</td>
<td>Boy Scouts, LaSalle Council</td>
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<td>79</td>
<td>Placon Corp./ Barger Packaging</td>
<td>94</td>
<td>Walmart #1378</td>
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<td>80</td>
<td>Oaklawn</td>
<td>95</td>
<td>Wa-Nee Community Schools</td>
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<td>Goshen News</td>
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<td>Bethany Christian Schools, Inc.</td>
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<td>82</td>
<td>Carson's</td>
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<td>Ron's River Dogs, Inc.</td>
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<td>PNC Bank</td>
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<td>Lippert Components</td>
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<td>84</td>
<td>Goshen City Offices</td>
<td>99</td>
<td>Crown Trophy #93</td>
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<tr>
<td>85</td>
<td>Heritage Financial Group, Inc.</td>
<td>100</td>
<td>Walnut Hill Early Childhood Center</td>
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</table>
For all his adult life, Ralph struggled with mental health issues. He was in and out of jail, and was unable to hold a steady job due to his untreated bipolar disorder. He knew that with the proper care and medication he could turn his life around, however he was unable to afford his prescriptions which cost thousands of dollars per year. That’s where YOU stepped in.

Ralph enrolled in the United Way funded Medicine Assistance Program (MAP), which allowed him to access vital medications. Since starting a consistent medication regimen, Ralph has returned to college and graduated with honors. He now works full time in a supervisory position, provides for his wife and kids, and mentors his younger coworkers.

Ralph has received medications valued at $47,524 since enrolling in MAP. Oaklawn’s MAP coordinator, Jennifer Smith, states “and he’s just one of many! This year I’ve already helped 261 clients get medications worth over one million dollars!” Thank you for helping hard working individuals like Ralph overcome challenges so that they can thrive.
Tocqueville Society

Ordre de Liberte’
$25,000 +
John M. Collins • Art Decio • Bill & Kristin Fenech Family
Frank & Marsha Martin • Bob & Amy Martin

Ordre de Ge’neres’ux
$15,000 - $24,999
Chris & Shawn Hermon • Rex & Alice Martin
Matt & Monica Zimmerman

Ordre de la Socie’tee’
$10,000 - $14,999
Brian & Jeannelle Brady • Mary Pat & Bob Deputy
Bradley R. Karch • Rick & Mary Karcher
Ashley M. Martin • Welter Foundation
### PLATINUM LEVEL $7,500 - $9,999

- Nick & Angela Eppert, Jr.
- M. Scott & Kimberlee Ann Welch

### GOLD LEVEL $5,000 - $7,499

- Tom & Dottie Arnold
- Mark Bullock
- David & Sara Chupp
- Jack & Karen Cittadine

- David & Cindy Hawkins
- Ken & Deb Julian
- Tim & Michelle Koch
- Steven & Joan Malm

- Mary Naquin
- Thad & Rachelle Naquin
- Todd & Sarah Woelfer

### SILVER LEVEL $2,500 - $7,499

- Joseph Adam
- Donald & Keri Anderson
- James & Michelle Bache
- Paris & Becky Ball-Miller
- Peter D. Barrett
- Wilbur & Sarah Bontrager
- Coley & Patty Brady
- Jim & Joan Bock
- Terry Decio
- Richard & Tamara Deisler
- Tim & Megan Doyle
- Scott G. Duehmig
- Mike T. Farmer
- Donnie M. Fiquett, Jr.
- Rick & Dru Gentle

- Dr. Alvin & Mrs. Dolores Graber
- Walter & Maura Halloran
- Troy James
- Joe Kalil
- Patricia & Larry Knight
- Mark & Stephanie Krol
- Geof Landis & Elizabeth Gunden
- Allan & Karon Ludwig
- Jim & Fran Mac
- Cindie L. McPhie
- Eric & Juli Meyer
- Joshua D. Miller
- Jeffrey & Ilene New
- Thomas C. Ninneman
- Marisa & Mark Podgorski

- Bill & Karla Rieth
- Stan & Linda Rupnow
- Anthony Schmucker
- Lorrie & Bill Schmuhl
- Sid & Kim Sherwood
- Douglas & Sara Smoker
- Jeff & Mary Snyder
- Dan & Angela Stoltzfus
- Peggy Weed
- David Weed
- Alan Weldy
- Jeff & Phid Wells
- Jack & Angie Welter
- John & Carolyn Wolf
- Andy & Susan Wyse
### Copper Level

- Dennis & Caron Blyly
- Chase E. Booth
- Garett D. Carolus
- John & Mary DeVous
- Dustin Dimos & Kattlynn Myers
- John & Shirley Dorbin
- Timothy & Jeri Edwards
- Christina L. Ferguson
- John & Lois Fidler
- Steven & Susan Garboden
- Jose. S. Garcia
- Jeff Holdread
- Kay A. House-Clark
- Lon E. & Natalie Mast
- Jonnai M. Mauch
- Leanne K. McKee
- David M. Mihalick
- Corbin L. Miller
- Michaela B. Nufer
- Dan & Karen Oakley
- Steven Ott & Kristi Baker-Ott
- Bill & Rosemary Pletcher
- Theresa & Robert Priebe
- Doug & Sharon Risser
- J.C. & Katharine Schrock
- Kendal & Robina Sommers
- Jeffrey A. Wagner
- Tom & Pat Warrick
- Colleen & Bill Zuhl

### Bronze Level

- Keegan N. Aitken
- Brian Alvarado
- Trevor A. Alvarado
- Heather A. Anderson
- Cherie Anglemyer
- Andrew & Kim Batson
- Donald L. Battles, Jr.
- Max P. Beck
- Maria A. Behr
- David J. Bevillacqua
- Brad R. Bierly
- Amber K. Blessing
- Terry Michael Bontrager
- Devon R. Bontrager
- Liz & Tom Borger
- Brian & Margot Borger
- Nathan L. Borkholder
- Sharon B. Bontrager
- Ashley L. Bowen
- Brent J. Bowser
- Theresa O. Boyd
- Jacob J. Bridges
- Heather Brown
- James R. Brown
- Richard E. Brown
- Craig M. Buche
- George & Marty Buckingham
- Rose M. Byers
- Branden E. Carroll
- Roel Cervantes
- Matthew C. Christensen
- Christopher R. Christner
- Randal E. Christophel
- Jeremy D. Clark
- Josh L. Clark
- Crystal L. Clay
- Amanda V. Collins
- Lilian E. Collins
- Kenneth J. Conlee
- Brodrick R. Cor
- Justin P. Crawford
- Levi S. Crisler
- Timothy A. David
- Nanci N. DeBlas
- Rick Deleon
- Lawrence Deputy
- James H. DeWitt
- Nicteloy Diaz
- Gregg A. Doberenz
- John & Kimberly Dooley
- Shannon K. Downs
- Jeremiah A. Dumka
- Nicholas A. Ebenroth
- Daniel R. Eichorn
- Tom Elkin
- Jim & Deb Ellis
- Jacob N. Erne
- Rudy A. Esqueda
- David Evans
- L. Anne & John Fetter
- Dawn Fisher
- Richard W. Florea
- Juan Flores
- Dawn L. Ford
- Martha A. Foreman
- Ronald E. Foreman
- Isaac P. Fox
- Eric R. Fox
- Ean L. Frederick
- Andrea K. Fry
- Esleen E. Fultz
- John W. Ganyard
- Bryan A. Garcia
- Fermin Garcia
- Jessica L. Garcia
- Anthony I. Garza
- Robert & Stevie Giel
- Jeffrey J. Gill
- Jason A. Gill
- Todd A. Gingerich
- Alisha M. Glassborn
- Michael D. Golden
- Amilio A. Gonzalez
- David L. Goodling
- Ann M. Gordon
- Scott A. Gould
- Ronald E. Grady
- Anita J. Green
- Audrey R. Green
- Jose Guevara
- Jonathan A. Gust
- Andrew S. Halfacre
United Way of Elkhart County
Leadership Givers 2017

BRONZE LEVEL $1,000 - $1,499

- Bryan J. Hamilton
- Sarah L. Hardy
- Samuel R. Harrington
- Joshua R. Harrington
- Dwight J. Hawkins
- Brian T. Healy
- Angela K. Hedges
- Michael A. Helms
- Samantha L. Henry
- Michael J. Herdrich
- Tylor D. Hess
- Randy G. Hill
- Pamela J. Hluchota
- Todd A. Hobbs
- Kenneth D. Hochstetler
- Stephen M. Holmes
- Tabatha L. Holmes
- Terry & Lu Hoogenboom
- Michael A. Hoskins
- Jeremy S. House
- Cheri L. Howe
- Cody Huffines
- William E. Hunt
- Fernando G. Ignacio-Reyna
- Tonia L. Immel
- Thomas Irions
- Brian A. Kajzer
- Arthur Kalb
- Steve Kash
- Neil E. Kelly
- Ram K. Khattri Chettri
- David J. Killian
- Glenn & Patricia Killoren
- Alysa K. Kohler
- Daniel J. Koladin
- Steven L. Krause
- Clark D. Kreft
- Hayden T. Kruckeberg
- Kyle S. Kwasny
- Mary M. Lafferty

- Melanie J. Lambert
- Paul Lau, Jr.
- Bren M. Lauck
- Tim M. Lawson
- James Lemarr
- Tim A. Markel
- William D. & Elaine A. Marohn
- Misty L. Martin
- Juan A. Martinez
- Francisco Martinez
- Christopher & Terri Mason
- Dr. Martina G. McGowan
- Michael S. McIntire
- Kayla M. McKee
- Brittany M. Mejia
- Francisco M. Melendrez
- Joshua J. Menzie
- Allen L. Miller
- David & Sherrie Miller
- Kenneth L. Miller
- Rory T. Miller
- Karl Eugene Miller
- Gary L. Miller
- Amber D. Miller
- Stephanie M. Miller
- Doug & Mary Minix
- Rick Mirer
- Cindy A. Mockler
- Pablo Molina
- Tom D. Montague
- Shelby J. Morse
- Rob Myers
- John J. Neal
- Joseph T. Nemeth
- Steven R. Nettrouer
- Derek R. Newton
- Todd A. Nowicki
- Robert H. Olson
- Peter Orthwein
- Robert Ott

- Angela D. Padilla
- Chris L. Parks
- Arron D. Pearson
- Kerry & Leslie Peel
- Nleves Perez
- Laura A. Perkins
- Ron L. Perry
- Jon & Diane Pilarski
- Donald R. Pletcher
- Shari Powell
- Kassandra M. Presswood
- Benjamin R. Randall, II
- Douglas & Misty Reese
- Thomas E. Rink
- Jessalyn N. Rink
- Rhonda B. Ritchie
- Seth T. Ritsema
- Jaime E. Rivas
- Joanna L. Rodriguez
- Skyler K. Rodriguez
- Erik A. Rosales
- Jeff D. Runels
- Sandra J. Rynalski
- Tyler J. Saal
- Albert Salazar
- Michael A. Sanchez
- Cristy A. Sanchez
- Keith & Sharon Sarber
- Francisco Saucedo
- Barbara A. Scanlon
- Darin R. Schaeffer
- Jennifer R. Schmucker
- Bob & Marie Schrock
- Ramon Serrano
- Charly J. Serrano
- Earl H. Sexton
- Lon Sherer
- Gary Shuder
- Ryan D. Shuff
- Brent M. Shuttleworth
- Gene & Sue Slabach
- Travis M. Slone
- Michael L. Smith
- Mitchell R. Spandau
- Sonya D. Stanage
- Bud M. Stout, Jr.
- Alex & Michelle Strati, Jr.
- John M. Stukenborg
- Edward A. Sullivan
- Nick & Traci Sweazy
- Dustin A. Tapp
- Dustin B. Tavernier
- Camecia L. Taylor
- Todd M. Taylor
- Christopher A. Taylor
- Natalie & John Thomas
- Brandon L. Thomas
- Kaine Thomas
- Andrew T. Turner
- Jesse Valdez
- John & Diane Van Scoik
- Charles H. Vetter
- Anthony Warning & Martha Peterson
- William D. Weed
- Lindsay A. Welch
- Joshua W. Wernlund
- Austin R. Whitnund
- Reuben Wickey
- Meagan R. Williams
- Lorenzo D. Wilson
- Madison L. Wilson
- Thomas L. Winston
- Taylor L. Wright
- Juan M. Wright
- Mark A. Ybarra
- Ethan J. Yoder
- Randy L. Zonker
When Osée arrived in Elkhart County he started working at the cafeteria at Greencroft Retirement Community and quickly received multiple promotions. For three years, he lived with a family from his church, and every day after work he would care for a member of the family who had a disability.

Osée loved his church family, but he dreamed of someday owning his own home. He signed up for the United Way funded Money 4 Life program at LaCasa, where he learned how to grow his credit score and save for the future. Through hard work and dedication, Osée was able to save up for a down payment on a home.

With YOUR help, United Way and LaCasa have created a partnership that allowed Osée to graduate from the program, and last year he realized his dream of being a homeowner. Osée bought the biggest house he could find – not just for himself, but so that he will have space to house and help others in our community.
## BOARD MEMBERS

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<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Positions</th>
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<tbody>
<tr>
<td>MARK PODGORSKI</td>
<td>Board Chair</td>
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<td>Community Impact Panel</td>
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<tr>
<td>SHANNON KLEIN</td>
<td>Board Vice-Chair</td>
<td>Executive Committee</td>
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<tr>
<td>CORBIN MILLER</td>
<td>Treasurer</td>
<td>Executive Committee</td>
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<td>Finance Committee Chair</td>
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<td>ANDY HELFRICH</td>
<td>Board Secretary</td>
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<td>RICK KARCHER</td>
<td>Past Board Chair</td>
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<td>BILL RIETH</td>
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<td></td>
<td>President/CEO</td>
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<td>DAWN FISHER</td>
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<td>BRAD KARCH</td>
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<td>ASHLEY MARTIN</td>
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<td></td>
<td>Vice President</td>
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<td></td>
<td>NIBCO</td>
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LON MAST
President
Earthway Products

JEFF NEW
President
Mid-City Supply Co.

JIM PINARSKI
Banking Center Manager/Officer
Centier Bank

ALBERT SALAZAR
Business Manager
United Parcel Service

DOUG WOGOMAN
Executive Vice President
L&W Engineering
### ASSETS

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<td>Cash and Cash Equivalents</td>
<td>$ 600,021</td>
<td>$ 872,363</td>
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<td>Pledges Receivable - Prior Campaign</td>
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<tr>
<td>Pledges Receivable - Current Campaign</td>
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<tr>
<td>Less Allowance for Uncollectible Pledges of $161,496 in 2017. ($149,630 in 2016)</td>
<td>1,001,246</td>
<td>1,173,021</td>
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<td>Marketable Securities</td>
<td>1,177,080</td>
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<td>Other Current Assets</td>
<td>218,018</td>
<td>51,098</td>
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<td>Equipment, Net</td>
<td>6,548</td>
<td>8,513</td>
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<td>Funds held by Community Foundation of Elkhart Co.</td>
<td>359,013</td>
<td>310,282</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$ 3,579,329</strong></td>
<td><strong>$ 3,675,943</strong></td>
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### LIABILITIES

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<thead>
<tr>
<th>Description</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>54,967</td>
<td>39,178</td>
</tr>
<tr>
<td>Joint Campaign Payable</td>
<td>24,145</td>
<td>54,2887</td>
</tr>
<tr>
<td>Designations Payable</td>
<td>144,233</td>
<td>148,367</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$ 223,345</strong></td>
<td><strong>$ 241,833</strong></td>
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</table>

### NET ASSETS

<table>
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<tr>
<th>Description</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$ 1,249,896</td>
<td>$ 1,350,018</td>
</tr>
<tr>
<td>Board Designated- Unrestricted</td>
<td>182,832</td>
<td>297,465</td>
</tr>
<tr>
<td>Total Unrestricted</td>
<td>1,432,728</td>
<td>1,647,483</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>1,424,161</td>
<td>1,336,263</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>499,095</td>
<td>450,364</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>3,355,984</strong></td>
<td><strong>3,434,110</strong></td>
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**TOTAL LIABILITIES AND NET ASSETS**  
$ 3,579,329  
$ 3,675,943
<table>
<thead>
<tr>
<th>Category</th>
<th>2017</th>
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<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$600,021</td>
<td>$872,363</td>
</tr>
<tr>
<td>Pledges Receivable - Prior Campaign</td>
<td>$217,403</td>
<td>($211,544</td>
</tr>
<tr>
<td>Pledges Receivable - Current Campaign</td>
<td>$1,001,246</td>
<td>($149,630</td>
</tr>
<tr>
<td>Marketable Securities</td>
<td>$1,177,080</td>
<td>$1,073,062</td>
</tr>
<tr>
<td>Other Current Assets</td>
<td>$218,018</td>
<td>$51,098</td>
</tr>
<tr>
<td>Equipment, Net</td>
<td>$6,548</td>
<td>$8,513</td>
</tr>
<tr>
<td>Funds held by Community Foundation of Elkhart Co.</td>
<td>$359,013</td>
<td>$310,282</td>
</tr>
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